



# ELCOME<sup>TM</sup>

INTEGRATED SYSTEMS

— SINCE 1978 —

BRIDGING IDEAS & TECHNOLOGY,  
WHERE INNOVATION MEETS EXCELLENCE



# WHO WE ARE

LEADING TECHNOLOGY SOLUTIONS PROVIDER **SPECIALIZING IN DEFENCE, MARITIME & MISSION CRITICAL SYSTEMS**

*We design and deliver high-quality solutions and systems for Navigation, Combat and Mission management, Automation, Communication (including VSAT) etc.*

Elcome Integrated Systems Pvt Ltd, headquartered in Navi Mumbai, India is a leading **System Integrator, manufacturer and solution provider** for defence, maritime, safety, surveillance & mission critical systems. Elcome leverages its strong collaborations across a wide network of renowned international partners, which is augmented with value additions to provide **integrated electronic solutions** tailored to meet customer expectations. Our comprehensive **field and workshop repair services** and **obsolescence management** expertise give us a unique brand niche.

Elcome delivers **innovative, future-ready solutions** and **supports customers** from delivery through **life cycle maintenance**, minimizing recurring capital costs and maximizing long-term value. We support our customers with **comprehensive after-sales services, worldwide**.

Elcome maintains a strategic association with **Elcome International, Dubai**, a key technology provider catering to a large international segment covering the Middle East, ASEAN and Europe.



**INNOVATION & EXCELLENCE**



**ETHICS, INTEGRITY & COMMITMENT**



**CUSTOMER-CENTRIC APPROACH**



**SUSTAINABILITY & SELF-RELIANCE**



**QUALITY CONSCIOUSNESS**

## OUR PHILOSOPHY



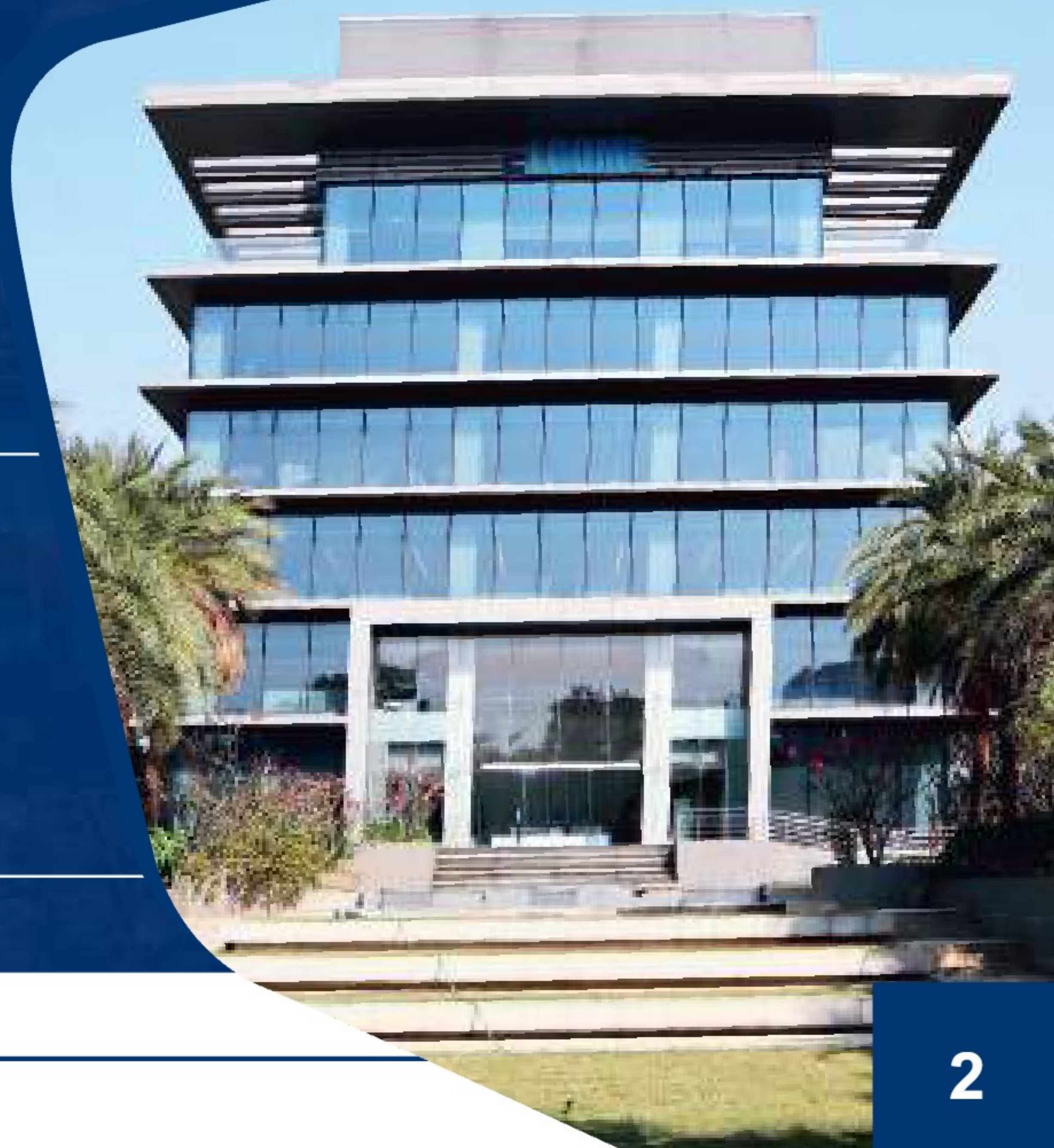
### MISSION

To be a **customer-focused, reliable & competitive** defence electronics company, setting benchmarks in quality, **innovation & efficiency**, while ensuring growth and empowering employees.



### VISION

To be the **preferred technology partner** in defence and marine electronics, **offering global, end-to-end solutions** by harnessing technology into business advantage.





# WHAT WE DO

ELCOME OFFERS A WIDE PORTFOLIO OF ELECTRONIC SOLUTIONS ENCOMPASSING DIVERSE SEGMENTS

		
<b>DEFENCE &amp; AEROSPACE</b> 	<b>PORTS &amp; OFF-SHORE</b> 	<b>GOVERNMENT MARITIME</b> 
<b>Combat Management, Periscope Electronics, Integrated Bridge &amp; Platform Management, Internal &amp; External Communications, Automation etc.</b>	<b>Vessel Traffic Management System (VTMS), Hydrographic Survey Eqpt, Fisheries, Authorised Ship Surveys etc.</b>	<b>River Navigation Systems, Coastal AIS Networks, Coastal/ Offshore Surveillance solutions etc.</b>

## OUR CORE SERVICES

### 1. DESIGN & DEVELOPMENT FOR TURNKEY SOLUTIONS

Elcome delivers **end-to-end project execution** covering design, manufacturing, delivery, installation & commissioning of products & systems, while ensuring **compliance with global standards**.

- > Custom-engineered solutions tailored to meet operational needs.
- > Project management from concept to deployment.
- > Hardware and software prototyping & validation.



### 1. SYSTEM INTEGRATION & INTERFACE PLANNING

Elcome ensures seamless interoperability between **legacy & contemporary** systems, **developing custom interface modules** for enhanced communication.

- > Integration of multi-vendor and third party systems
- > Design and development of interface modules

### 1. LIFE CYCLE MANAGEMENT

We ensure comprehensive **life cycle management** by way of **24 x 7 field & workshop repair** & maintenance, including component level repair of PCBs.

- > Round-the-clock support for mission-critical systems
- > Rapid troubleshooting and resolution
- > Preventive & corrective maintenance for equipment longevity



### 1. OBSOLESCENCE MANAGEMENT

We extend the lifecycle of electronic systems through upgrades, **replacements**, & **re-engineering solutions** to provide modernization of ageing legacy systems.

- > Form, fit and function solutions
- > Ab-initio reengineering/ new design based on I/O data
- > Custom replacements for obsolete components



# RESEARCH & DEVELOPMENT

OUR INDIGENOUS INNOVATIONS **ALIGN WITH ATMANIRBHAR BHARAT INITIATIVE FOR BESPOKE SOLUTIONS**

*Elcome is a key contributor to ‘Make in India’ initiative in defence and maritime technology, developing custom engineered & mission critical solutions for the nation’s security.*

## KEY INITIATIVES



**IDEX (INNOVATIONS FOR DEFENCE EXCELLENCE) INITIATIVES**

Driving indigenous innovation for defence technology




**ATMANIRBHAR BHARAT SOLUTIONS**


Indigenous electronics, system integration, and software solutions for naval and defence applications

## DESIGN & DEVELOPMENT

Innovative design, conceptualisation and fabrication of complex mission-critical systems



Obsolescence management to modernize legacy systems. PCB/Module and equipment design, fabrication and testing for customized solutions







# INFRASTRUCTURE & RESOURCES

TECHNOLOGICAL EXCELLENCE TOWARDS **SELF-RELIANCE IN INDIA'S DEFENCE & MARITIME ECOSYSTEM**

*Elcome embodies enviable R&D, manufacturing and service infrastructure geared to support defence, maritime and mission-critical systems and projects.*

## WATERFRONT SERVICE FACILITY & NATIONWIDE PRESENCE

Elcome maintains Waterfront Service Facilities and a network of technical branches across Delhi, Jamnagar, Mumbai, Goa, Kochi, Chennai, Visakhapatnam, Kolkata, and Port Blair. We provide:

- > On-site installation, maintenance and lifecycle support for naval & maritime systems
- > Pool of multi-skilled engineers for optimal resource utilisation
- > 24 x 7 technical assistance to ensure operational efficiency



## THE WORKFORCE

Elcome's 250+ professionals are strategically divided as follows:

- >50%** Technical professionals & technocrats
- >12%** Dedicated to innovation and R&D
- Supported by finance & administrative professionals
- Ex-Navy personnel with rich domain experience



## COMPREHENSIVE AFTER SALES SUPPORT

Together, Elcome (India) and Elcome International constitute the most formidable world-spanning, global maritime service network. Retrofit and modernisation solutions provide us the edge.

- > Comprehensive and customised maintenance support
- > Retrofit and upgrade solutions to combat obsolescence
- > Comprehensive training & remote support





# OUR MAJOR CLIENTS



ELCOME SERVES SOME OF INDIA'S MOST **CRITICAL DEFENCE & INFRASTRUCTURE ORGANIZATIONS**

					
INDIAN NAVY	INDIAN ARMY	INDIAN AIRFORCE	INDIAN COAST GUARD	DGLL	IWAI

## PARTNERS & COLLABORATORS

ELCOME COLLABORATES WITH AN ARRAY OF GLOBALLY REPUTED OEMS TO OFFER STATE-OF-THE-ART **DEFENCE & MARITIME SYSTEMS**, ALONGSIDE **INDIGENOUSLY DEVELOPED SOLUTIONS**.

## COLLABORATIONS IN INDIA

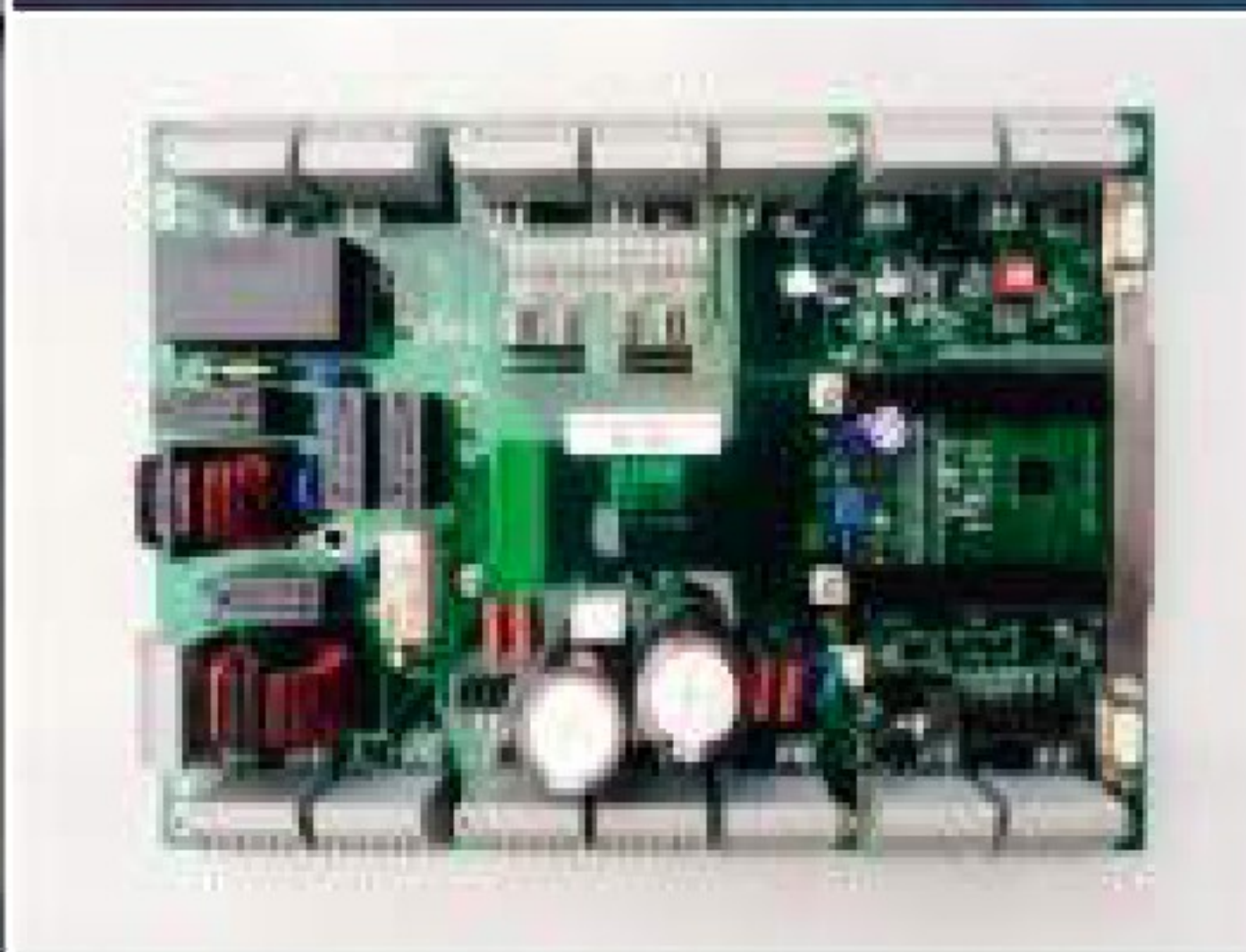
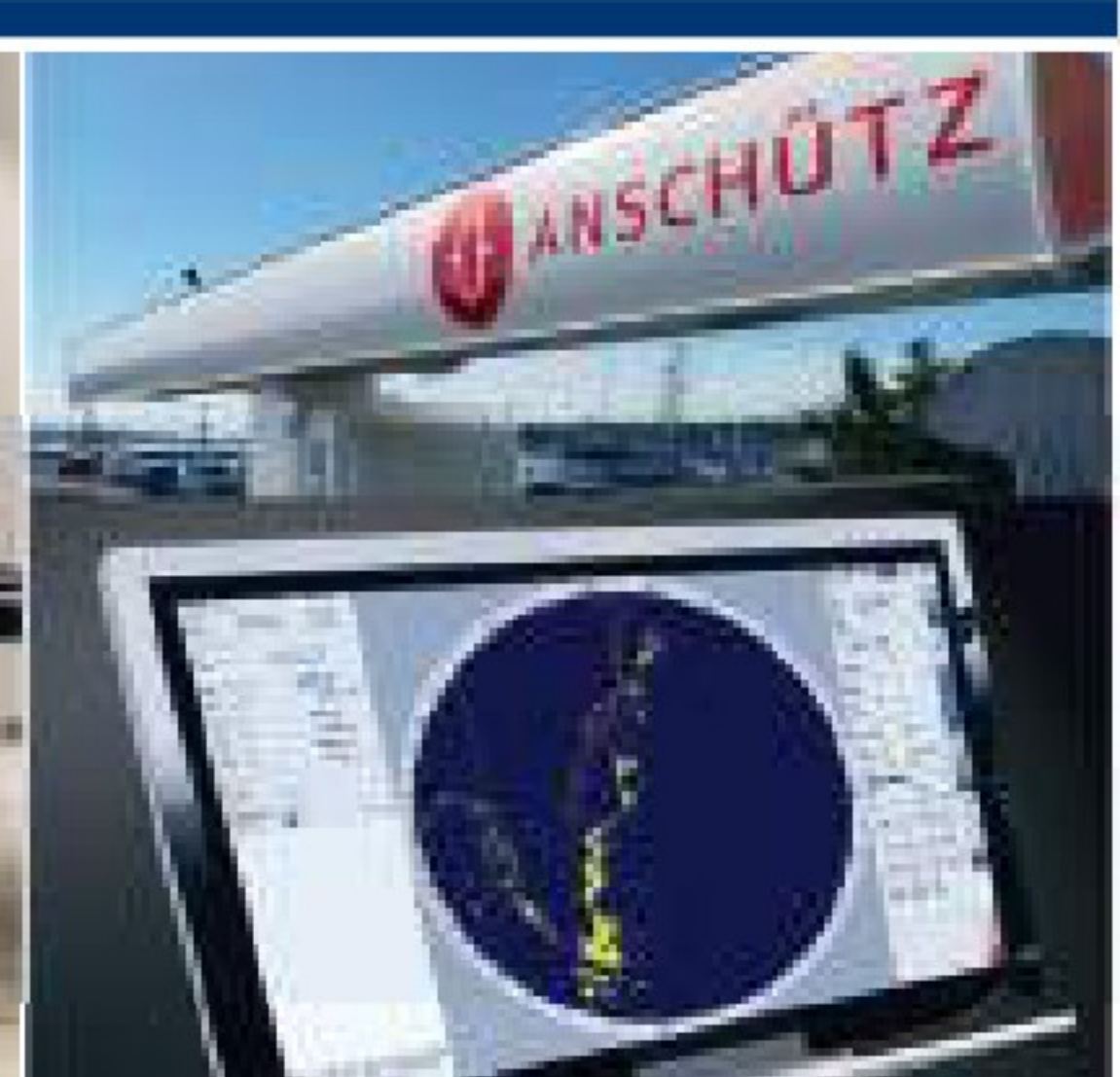
					ALL SHIPYARDS (PSU & PRIVATE)
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## ACCREDITATIONS

						INDUSTRIAL LICENSE FOR DEFENCE PRODUCTION
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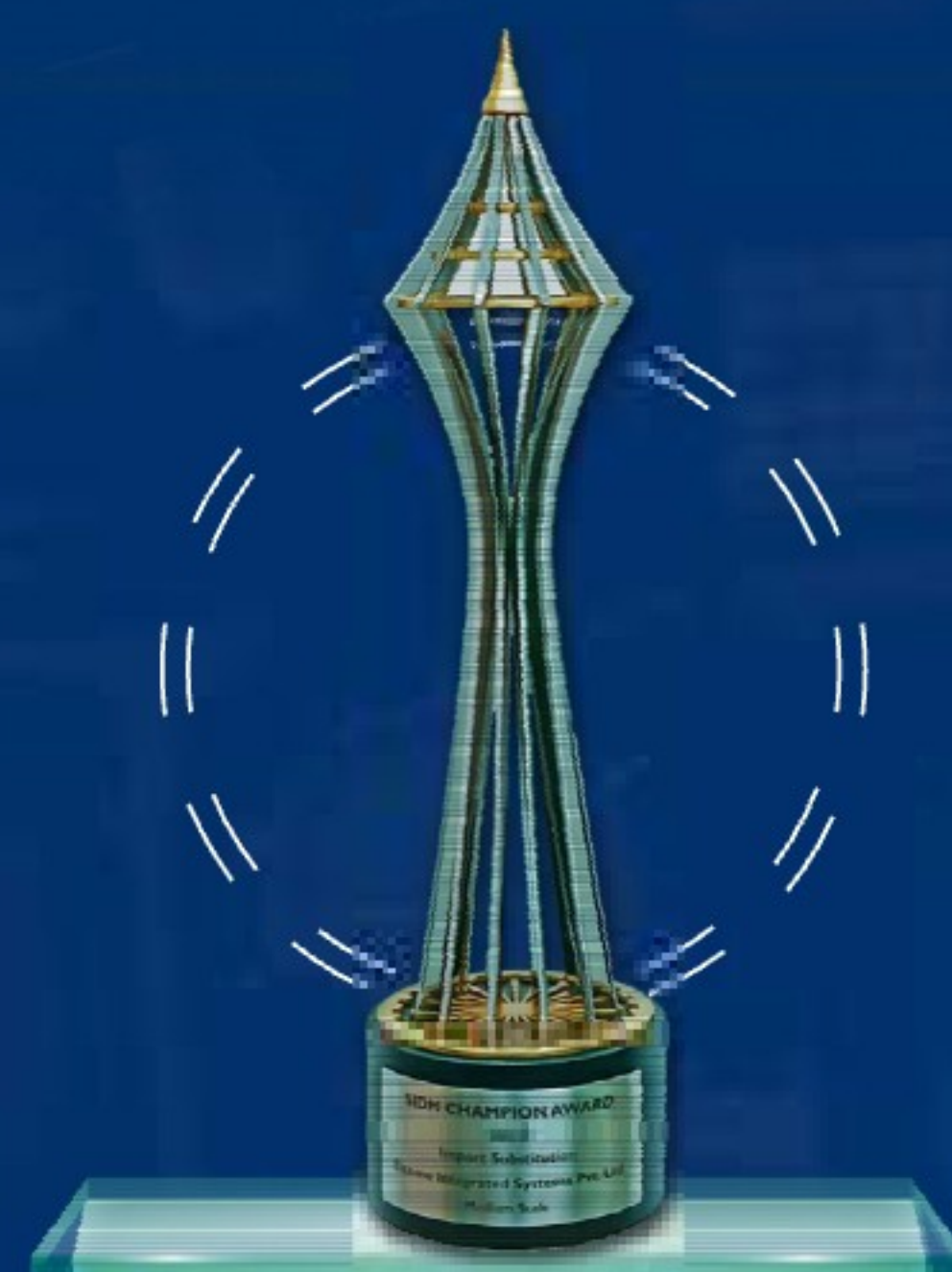
**WE DARE, WHERE OTHERS CANNOT**





**CII INDUSTRIAL INNOVATION AWARD 2015**

**ELCOME**



**SIDM CHAMPION AWARD 2022**



**ELCOME JAMNAGAR**

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# ELCOME™

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